



**Bulloch County
Board of
Commissioners
Regular Meeting**

**02.17.2015
Estimated Time: 1 Hour 30 Minutes
North Main Annex Community Room
Statesboro, Georgia
8:30 AM**

Meeting Function: **Board of Commissioners** Type of Meeting: **Regular Meeting**
Meeting Chair: **Chairman, Garret Nevil (Presiding)** Recorder: **Clerk of the Board, Olympia Gaines**
Parliamentarian: **County Attorney, Jeff Akins** Ex-Officio: **Tom Couch, County Manager; Andy Welch, Assistant County Manager; Whitney Richland, Chief Financial Officer, Dink Butler Transportation Director, Kirk Tatum County Engineer; Mike Rollins SBCPRD Director**

General Business Agenda

ITEM	RESOURCE PERSON/FACILITATOR	TIME	REFER
Call to Order; Welcome Media and Visitors	Chairman Nevil	8:30 AM	
Invocation and Pledge of Allegiance	Commissioner Mosley	8:32 AM	
Roll Call	Clerk of the Board	8:34 AM	
Approval of General Agenda	Chairman Nevil	8:36 AM	
Public Comments	Audience	8:41 AM	
Presentation			
Inmate Medical Savings Program-Ben Pittarelli, ACCG	County Manager	8:51 AM	
Consent Agenda	Chairman	9:30 AM	
To approve the minutes of the Work Session held on 1.27.2015	Clerk of the Board		Tab A
To approve the minutes of the Regular Meeting and Executive Session held on 2.03.2015	Clerk of the Board		Tab B
To approve bid from J & M Displays in the total amount of \$21,870 for the July 4, 2015 and the Swing into the Spring 2016 Events.	Parks and Recreation		Tab C
New Business			
Discussion and/or Action: To approve a contract with Ellis Wood Contracting in the amount of \$144,792.50 for paving Horace Mitchell Road.	Planning/Zoning	9:35 AM	Tab D
Commission and Staff Comments	Chairman Nevil, et al.	9:50 AM	
Adjourn	Chairman Nevil	10:00 AM	

Additional Information: None

Background information in Board packets.

January 27, 2015
Statesboro, GA

Work Session

The Board of Commissioners met for a Work Session at 11:45 am in the Community Room of the North Main Annex. County Manager Tom Couch gave the invocation and the Pledge of Allegiance.

The following commissioners were present: Chairman Nevil, Vice Chairman Thompson, Commissioner Gibson, Commissioner Rushing, Commissioner Mosley, and Commissioner Ethridge. The following staff were present: County Manager Thomas Couch, Assistant County Manager Andy Welch, County Attorney Jeff Akins, Chief Financial Officer Whitney Richland, Clerk of the Board Olympia Gaines, Public Safety Director Ted Wynn, Chief Deputy Jared Akins, Sheriff Lynn Anderson, Deputy Director Lee Eckles, 911 Director Kelly Barnard, Shelter Manager Wendy Joiner, Animal Control Officer Joey Sanders, Fire Chief Chris Ivey, Training Officer Ben Tapley, EMS Director Doug Vickers, and Shelter Attendant Danielle Mercer.

Chairman Nevil called the Work Session to order and asked that Chief Deputy Akins proceed with his presentation. Chief Deputy Akins presented the following item for discussion: the 2015 B.C.S.O. Critical Needs Assessment. He stated that the Sheriff's Department's long term plan was to continue to work with 911, Fire, and EMS to advance the county's services together for the good of all. Chief Deputy Akins stated the purpose of the presentation was to provide an assessment of their current capabilities and weaknesses to the Board for two primary reasons: (1) to bring awareness to their current situation involving staffing needs, the department's capabilities as it relates to population growth, and merit pay to aid in recruiting and retention of potential/current employees; and (2) to aid Commissioners in formulating a long term public safety master plan. He stated Bulloch County's population has grown by 18,000 permanent residents since 2000 as well as several thousand additional students who are temporarily their responsibility. As a result of population growth, there has been an increase in arrests, jail bookings, calls for service and an increase in generated case numbers for 2014 in comparison to 2013.

Chief Deputy Akins advised that without a long term plan to accommodate this growth, it would affect the department's ability to provide adequate services to the citizens of Bulloch County. He reported there were two critical needs at this time. He stated that the first critical need is for an increase in patrol deputies. He stated that despite having a total staff of 120, the department only has 24 patrol deputies, including supervisors assigned to the Patrol Division, with 6 patrol deputies available at any one time for 684 square miles and 73,000 people. Chief Deputy Akins reported that because of sickness and vacation, this number is almost never achieved, and that as a means to make up for the shortfall, other personnel including investigators, court service deputies, and other non-patrol deputies including the Chief Deputy respond to calls for service when needed. He stated that in 2014 the department began assigning a minimum of 4 patrol deputies per shift during weekdays and nights, and a minimum of 5 per weekend shift in order to be able to respond to two "hot calls" at a time. He stated that while this method has been helpful, it is not adequate for safety reasons and drains the overtime budget rapidly.

Chief Deputy Akins stated that the second critical need is to increase starting pay and merit pay to aid in recruiting and retention. He stated that it can cost thousands of dollars to train and equip a new deputy, and that retention has become a major issue as the department is constantly hiring and training new employees because of resignations. Chief Deputy Akins reported that the department's starting pay per hour for both uncertified and certified positions is relatively lower than surrounding counties and there was not a variation in pay for uncertified and certified status.

In conclusion, Chief Deputy Akins recommended that the Board consider formulating a plan that would include: (1) at least one additional deputy per shift; (2) an adjustment in starting salary for job competitiveness; and (3) a system of merit/longevity raises to include raises for deputies achieving Deputy 1st class after two years, Senior Deputy after five years, and Master Deputy after ten years. Chief Deputy Akins stated that longer term needs included another jail expansion and additional administrative office space.

Chairman Nevil asked if there were any additional comments or questions concerning this matter. Sheriff Anderson stated that the department did not want to get to

the point where they would have to say to the citizens of Bulloch County they don't have the staff or resources needed to assist them. Mr. Couch asked Chief Deputy Akins to speculate on the effects of increased patrol officers. Chief Deputy Akins stated there would be an increase in arrests, which could result in additional burdens placed on the courts. Chairman Nevil thanked Chief Deputy Akins for his presentation.

Chairman Nevil called on Public Safety Director Ted Wynn to present the next item for discussion. Mr. Wynn presented the 2015 Public Safety/EMA Needs Assessment power point presentation. He reviewed the responsibilities of Emergency Management which includes: completing all emergency safety planning for the counties and communities, updating those plans, ensuring at least 2 minimum exercises and/or actual occurrences are completed per year, updating the local emergency operating plan, and compliance with NIMS. Mr. Wynn stated in 2014 there had been an increase of 30% in calls for fire services, while the personnel had decreased by 12%. He stated the volunteers are dedicated when they have time, but low attendance and participation at drills and fires as a result of the demands from their jobs and families has negatively impacted the department's ability to provide the necessary resources and services that the citizens desire.

Mr. Wynn stated as a result of the participation and attendance issues, they are seeing an increase in response time for calls for fire services and issues with maintaining ISO yearly requirements. He believes these issues will become more paramount in the future, if not addressed. Mr. Wynn recommended the following solutions to address the needs of the BCFD: (1) 18 full time personnel with 2 engine companies at 3 stations; (2) a full time secretary; and (3) 2 Inspections and Public Fire Safety Educators. He stated that they needed career staff to augment the volunteers, and volunteers were needed to augment the career staff. Mr. Wynn recommended a 3, 7, and 15 year plan to set goals and budget requirements to fully fund the career personnel, equipment purchases, and capital improvements.

In regards to EMS, Mr. Wynn stated that they are the sole 911 provider for a population of 72,000 residents of the county, and the number increases to nearly 100,000 when there are big events at Georgia Southern. Mr. Wynn state that the current staffing pattern includes 20 full time and 20 part time employees, and that the overtime budget

has been negatively impacted as a result of the Affordable Care Act, which limits the amount of hours a part time employee is allowed to work. Mr. Wynn stated they are required to have staff on call for emergencies and have had instances where an individual may have worked a 24 hour shift and then may work up to 10 hours the following day. He stated this is expensive and can possibly be dangerous if an employee has not slept or rested. Mr. Wynn stated two ambulances would be needed in order to provide services for Georgia Southern, Ogeechee Tech and East Georgia College in addition to the services currently provided to the citizens of the community. He stated vehicles purchased in 2014 are already approaching 60,000 miles, and high mileage vehicles require expensive service and repairs. Mr. Wynn requested one 24/7 crew and 2 new ambulances.

In regards to 911 services, Mr. Wynn stated the operating budget of \$1,265,000 per year is covered by telephone surcharges, but that 911 relies on SPLOST for capital equipment purchases. He recommended the following considerations to address needs for 911: (1) by 2017 upgrade the five consoles at a cost of \$510,000; (2) replace existing phone system (estimated cost of \$165k to \$194k); (3) look at building a tower in the Stilson Elementary School Recreation Department area, which would save about \$3,000 a month; (4) currently on analog channels, but would like to switch to digital, but does not have the money to fully implement at this time (received a \$1.2 million grant in 2009 to begin first steps); (5) add two additional digital channels.

In regards to the Animal Shelter, Mr. Wynn recommended the following: (1) convert the old shelter to veterinarian services in order to isolate sick animals for evaluation; (2) upgrade sewer system within two years to provide a backup system; (3) address pay equity issues (Mr. Couch is addressing this issue); (4) add an additional shelter attendant in 2016-2017. He reported public safety's combined budget and expenditures was \$4,637,024.61 and the revenues/fees/fines/billing collected was \$3,768,685. The millage rate impact was \$868,339.61.

Chairman Nevil asked if there were any additional comments or questions concerning this matter. After some brief discussion on this matter, Chairman Nevil thanked Mr. Wynn and Chief Deputy Akins for their presentations. Commissioner Thompson asked Mr. Wynn to invite the ISO representative to attend a Board meeting to

discuss ISO requirements and other matters relating to the BCFD. Commissioners thanked Chief Deputy Akins and Mr. Wynn for their presentations, and thanked the staff for all their hard work and efforts to support the citizens and the community. Commissioner Gibson asked commission and staff to keep Mr. Hadley Campbell and family in their thoughts. Hearing no further comments from Commissioners and staff, Chairman Nevil called for a motion to adjourn. Commissioner Rushing offered a motion to adjourn the Work Session. Commissioner Thompson seconded the motion and it carried unanimously with Commissioner Gibson, Commission Thompson, Commissioner Rushing, Commissioner Mosley and Commissioner Ethridge all voting in favor of the motion.

J. Garrett Nevil, Chairman

Attest: _____

Olympia Gaines, Clerk

February 3, 2015
Statesboro, GA

Regular Meeting

The Board of Commissioners met at 5:30pm in the Community Room of the North Main Annex. Chairman Nevil welcomed guests and called the meeting to order. Commissioner Gibson gave the invocation and Pledge of Allegiance.

Mrs. Olympia Gaines, Clerk of the Board, performed the roll call of the commissioners and staff. The following commissioners were present: Chairman Nevil, Commissioner Anthony Simmons, Commissioner Mosley, Commissioner Rushing, Vice-Chairman Thompson, Commissioner Gibson, and Commissioner Carolyn Ethridge (came in at 5:40pm) The following staff were present: County Manager Tom Couch, County Attorney Jeff Akins, Assistant County Manager Andy Welch, Chief Financial Officer Whitney Richland, Public Safety Director Ted Wynn, Zoning Administrator Randy Newman, Transportation Director Dink Butler, Solid Waste Director Fred White, Purchasing Manager Faye Bragg, and Management Analyst Cindy Steinmann.

Chairman Nevil stated the first item of business was the approval of the Zoning Agenda. Commissioner Simmons offered a motion to approve the Zoning Agenda as presented. Commissioner Mosley seconded the motion and it carried unanimously with Commissioner Gibson, Commissioner Thompson, Commissioner Rushing, Commissioner Simmons, Commissioner Mosley and Commissioner Ethridge voting in favor of the motion.

Chairman Nevil called on Zoning Administrator Randy Newman to present the first item of business. Mr. Newman presented item #1 which was an application submitted by Brenda Hodges requesting a Conditional Use to allow a camper to be lived in while they are constructing a home. The property consists of 6.75 acres and is located at 2249 Bella Terra Road; Map/Parcel 125 000011 000. There was no one signed up to speak on the request (See Exhibit #2015-008) Mr. Newman stated that there was nothing previously on the property and as of January 2015, there has been significant progress made with the construction of the home. He stated the residents should not have an issue with meeting the conditions given. Hearing no further discussion, Commissioner Gibson offered a motion to approve the conditional use to allow a

camper to be lived in while they finish construction on their home with the condition that the construction be completed by June 30, 2015 (See Exhibit #2015-009). Commissioner Mosley seconded the motion and it carried unanimously with Commissioner Gibson, Commissioner Thompson, Commissioner Simmons, Commissioner Ethridge, and Commissioner Mosley voting in favor of the motion.

Chairman Nevil asked for changes or modifications of the General Agenda. Mr. Couch asked to modify the agenda by moving item #5 (Appointments of Savannah Harbor-Interstate 16 Corridor Joint Development Authority Board Members) under the Consent Agenda to item # 2 under New Business for the purposes of discussing the initial terms of office for position 2 and position 6 to the Savannah Harbor-Interstate 16 Corridor Joint Development Authority Board. After hearing no further modifications or amendments, Commissioner Mosley offered a motion to approve the General Agenda with the modifications requested by Mr. Couch. Commissioner Rushing seconded the motion and it carried unanimously with Commissioner Gibson, Commissioner Rushing, Vice-Chairman Thompson, Commissioner Simmons, Commissioner Ethridge, and Commissioner Mosley voting in favor of the motion.

Chairman Nevil asked for public comments from the audience at large or in writing. Mr. Daniel Ray Bennett stated the members of Harmony Baptist Church have complied with everything that was suggested by the Board in regards to having Harmony Baptist Church road paved. He stated that they have not been able to get in touch with the owners despite having a signed petition from the owners stating they are willing to give the right-of-way for paving the road. He stated the owners would like someone from the Board to talk with them concerning this matter. Mr. Butler asked Mr. Bennett to provide his contact information and said he will check with Mr. Tatum, the County Engineer, and get back in touch with him. Chairman Nevil thanked Mr. Bennett for his comments, and stated that each owner will be consulted once all the information is ready.

Chairman Nevil stated the next item on the agenda was to approve the Consent Agenda as follows: (1) approve the minutes of the Work Session held on January 13, 2015; (2) approve the minutes of the Regular Meeting and Executive Session held on January 20, 2015; (3) approve the alcohol license for package retail beer and wine sales for Lavkumar Valia and Rachel Wasdin (designee) of Lav Brothers, Inc doing business as Clito Store located at 5901 GA Highway 24 Statesboro, Georgia (See Exhibit #2015-010). Without further discussion, Commissioner

Simmons offered a motion to approve the Consent Agenda as presented. Commissioner Mosley seconded the motion, and it carried unanimously with Commissioner Gibson, Commissioner Thompson, Commissioner Rushing, Commissioner Simmons, Commissioner Mosley and Commissioner Ethridge voting in favor of the motion.

With no items of Old or Unfinished Business, Chairman Nevil stated that the first item of New Business was the discussion and/or action to approve an amendment to the Alcohol Ordinance by adding Sections 3-35 and 3-36. After some discussion, Commissioner Ethridge offered a motion to approve the amendment to the Alcohol Ordinance as presented (See Exhibit #2015-011). Commissioner Simmons seconded the motion and it carried unanimously with Commissioner Gibson, Commissioner Rushing, Commissioner Thompson, Commissioner Simmons, Commissioner Mosley and Commissioner Ethridge all voting in favor of the motion.

Chairman Nevil stated the second item under New Business was the discussion and/or action to appoint members for the Savannah Harbor-Interstate 16 Corridor Joint Development Authority Board. He called on Mr. Couch to begin discussion on the matter. Mr. Couch stated according to the Savannah Harbor-Interstate 16 Corridor Joint Development Resolution, the two appointments carry different terms of office. The member selected for position #2 would hold the office for a two-year term and the member selected for position #6 would hold the office for a four-year term. Chairman Nevil stated that he would like to be considered for position #2 for the two-year term. Commissioner Ethridge offered a motion to appoint Chairman Nevil to serve in position #2 with two-year term and Benjy Thompson to serve in position #6 with a four-year term for the Joint Development Authority Board. Commissioner Rushing seconded the motion and it carried unanimously with Commissioner Gibson, Commissioner Thompson, Commissioner Rushing, Commissioner Simmons, Commissioner Mosley and Commissioner Ethridge voting in favor of the motion.

Chairman Nevil called for general comments or statements from the commissioners and staff. The Commissioners thanked Mr. Bennett for his attendance and comments, thanked everyone for attending the meeting, and thanked the staff for all their hard work. Commissioner Thompson suggested Mr. Wynn organize a town hall meeting and invite fire fighters, officers and the Chief, to discuss issues relating to the Fire Department. He stated he would facilitate the meeting and invited other Commissioners to attend as well. He would like to see if the meeting can be held on a Monday, preferably during the last of February or early part of March.

Commissioner Gibson stated he would like to see a meeting with the land owners in regards to Harmony Baptist Church road. Mr. Couch stated the next scheduled Work Session will be on February 12, 2015 at 11:45am to 1:15pm. Mrs. Gaines reminded the Commissioners and staff of the following upcoming events: African American Business Owner's Community Foundation banquet on Saturday, February 21, 2015; the Community Leadership Conference hosted by the Statesboro-Bulloch Chamber of Commerce and the Development Authority on February 20, 2015; and the 2015 ACCG Annual Conference held on April 17-20, 2015. Mr. Butler also informed Commissioners and staff of the Better Back Roads Workshop to be held on February 11, 2015 at 9am-3pm at the Agricultural Building located on Langston Chapel road. Mr. Wynn reminded everyone of the Severe Weather Preparedness Week activities and encouraged everyone to practice and prepared in the event of severe weather.

Hearing no further comments from the Board or Staff, Chairman Nevil stated there was no further business expected for the open session of the regular agenda and the Board must close the meeting and enter into Executive Session to discuss Personnel Matters. Chairman Nevil called for a motion to adjourn into Executive Session in accordance with the provisions of O.C.G.A. § 50-14-3 (b) (2) and other applicable laws, pursuant to the advice of County Attorney Jeff Akins, for the purpose of discussing and deliberating on Personnel Matters. Without further discussion, Commissioner Simmons offered a motion to adjourn and enter into Executive Session to discuss and deliberate on Personnel Matters (See Exhibit #2015-012). Commissioner Mosley seconded the motion and it carried unanimously with Commissioner Simmons, Commissioner Gibson, Commissioner Rushing, Commissioner Mosley and Commissioner Thompson voting in favor of the motion.

The meeting was reconvened, and Chairman Nevil asked if there were any further comments from the commissioners or staff. Hearing no further comments, Chairman Nevil asked for a motion to adjourn. Commissioner Mosley offered a motion to adjourn the meeting. Commissioner Simmons seconded the motion and it carried unanimously with Commissioner Gibson, Commissioner Thompson, Commissioner Rushing, Commissioner Mosley, and Commissioner Simmons voting in favor of the motion.

**BULLOCH COUNTY BOARD OF COMMISSIONERS
AGENDA ITEM SUMMARY**

DEPARTMENT MAKING REQUEST (Box 1) Roads and Bridges and Engineering	MEETING DATE (Box 2) February 17, 2015		
	RESOLUTION ATTACHED? (Box 3)	YES	
		NO	X

REQUESTED MOTION OR ITEM TITLE (Box 4)

Request that the Board approve a contract with Ellis Wood Contracting in the amount of \$144,792.50 for paving Horace Mitchell Rd. The bid report is attached.

SUMMARY/BACKGROUND ATTACH DETAILED SUMMARY, IF NEEDED (Box 5)

The county has already placed the rock base. The contractor will grade and compact the rock base and place 2 inches of asphalt.

AGENDA CATEGORY (CHECK ONE) (Box 6)		FINANCIAL IMPACT STATEMENT (Box 7)				
PRESENTATION (6a)		BUDGETED ITEM? (7a)	YES		AMENDMENT REQUIRED? (7b)	YES
			NO			NO
PUBLIC HEARING (6b)		ATTACH DETAILED ANALYSIS, IF NEEDED (7c) See attached bid tabulation.				
CONSENT (6c)						
NEW BUSINESS (6d)	X					
OLD BUSINESS (6e)						
OTHER (6f)						

APPROVED FOR AGENDA (Box 8)											
DEPARTMENT DIRECTOR		PURCHASING OFFICER		OTHER		COUNTY CLERK		COUNTY STAFF ATTORNEY		COUNTY MANAGER	
YES	X	YES		YES		YES	✓	YES		YES	✓
NO		NO		NO		NO		NO		NO	✓
INITIAL	VKT	INITIAL		INITIAL		INITIAL	OPS	INITIAL		INITIAL	
DATE	02/09/2015	DATE		DATE		DATE	2-12-15	DATE		DATE	2.12.15

COMMISSION ACTION AND REFERRAL (Box 9)	
APPROVED	DATE TO BE RETURNED TO AGENDA
DENIED	
DEFERRED	NOTES
OTHER	

M E M O R A N D U M

Date: January 22, 2015
To: Tom Couch
From: Faye Bragg
Subject: Bid Opening for Paving Horace Mitchell Road

Sealed bids were opened in the Library/Conference Room 102 at 115 North Main Street on January 22, 2015, at 3:00 pm for the paving of Horace Mitchell Road.

Two (2) bids were e-mailed on January 8, 2015, as well as being posted on the County's website and run twice in the *Statesboro Herald*. Four (4) bids were e-mailed as requested during solicitation.

Four (4) bids were received:

Vendor	Total Bid	Vendor Declaration & Non-Collusion Affidavit	Contractor's Affidavit	Bid Bond
Ellis Wood Contracting	\$144,792.50	Yes	Yes	Yes
Sikes Brothers Inc.	\$155,055.10	Yes	Yes	Yes
R.B. Baker Construction	\$158,743.00	Yes	Yes	Yes
Mill Creek Construction	\$159,838.00	Yes	Yes	Yes

Bid opening attendees: Henry Claussen (RB Baker Const.), Matt Wood (Ellis Wood Const.), Ryan Hooker (Ellis Wood Const.), Matthew Woodrum (Mill Creek Const.), John Wickstrom (Sikes Brothers Inc.), Kirk Tatum and Faye Bragg.

**BULLOCH COUNTY BOARD OF COMMISSIONERS
AGENDA ITEM SUMMARY**

DEPARTMENT MAKING REQUEST (Box 1)

PARKS AND RECREATION

MEETING DATE (Box 2) February 17, 2015

RESOLUTION ATTACHED? (Box 3)

YES

NO

REQUESTED MOTION OR ITEM TITLE (Box 4)

Request to approve bid from J & M Displays in the total amount of \$21,870.00 for the July 4, 2015 and Swing into Spring 2016 events. The total amount for our July 4, 2015 Celebration is \$14, 895.00 and \$6,975.00 for our Swing into Spring 2016 event.

SUMMARY/BACKGROUND ATTACH DETAILED SUMMARY, IF NEEDED (Box 5)

Bid packets were sent to six (6) vendors with only one vendor response. Also there were three (3) additional bid packets sent to vendors not on the list. (Vendor list attached) Only J & M Displays sent in a bid.

**AGENDA CATEGORY
(CHECK ONE) (Box 6)**

FINANCIAL IMPACT STATEMENT (Box 7)

PRESENTATION (6a)

BUDGETED ITEM? (7a)

YES

X

NO

**AMENDMENT
REQUIRED? (7b)**

YES

NO

X

PUBLIC HEARING (6b)

ATTACH DETAILED ANALYSIS, IF NEEDED (7c)

CONSENT (6c)

X

Sponsorship revenues for both events cover the cost of both firework shows.

NEW BUSINESS (6d)

All firework costs will be incurred from ACCOUNT 110.61910-52.3855

OLD BUSINESS (6e)

OTHER (6f)

APPROVED FOR AGENDA (Box 8)

**DEPARTMENT
DIRECTOR**

**PURCHASING
OFFICER**

OTHER

**COUNTY
CLERK**

**COUNTY STAFF
ATTORNEY**

**COUNTY
MANAGER**

YES

X

YES

YES

YES

YES

YES

NO

NO

NO

NO

NO

NO

INITIAL

MR

INITIAL

INITIAL

INITIAL

OB

INITIAL

INITIAL

W

DATE

2/11/2015

DATE

DATE

DATE

2-12-15

DATE

DATE

2.12.15

COMMISSION ACTION AND REFERRAL (Box 9)

APPROVED

✓

DATE TO BE RETURNED TO AGENDA

DENIED

DEFERRED

OTHER

NOTES

MEMORANDUM

Date: January 20, 2015
To: Tom Couch
From: Faye Bragg
Subject: Bid Opening for July 4th and March 2016 Fireworks Displays

Sealed bids were opened in the Library/Conference Room 102 at 115 North Main Street on January 20, 2015, at 3:00 pm for the July 4th fireworks display for this year and another fireworks display to be held in March 2016 for the Statesboro Bulloch County Parks and Recreation Department.

Six (6) bids were e-mailed on December 22, 2014, as well as being posted on the County's website. Three (3) bids were e-mailed as requested during solicitation.

One (1) bid was received:

Vendor	Total Bid For both Shows	Vendor Declaration & Non-Collusion Affidavit	Contractor's Affidavit	Liability Insurance
J & M Displays	\$21,870.00	Yes	Yes	Yes

Bid opening attendees: Kimberly Sharpe, Whitney Richland, Kristi King and Faye Bragg.

Bid was turned over to Kimberly Sharpe for review.

Fireworks Bid Vendor List

Pyro Shows

701 West Central Avenue
P.O. Box 1776
LaFollette Tennessee 37766
(423) 566 - 5729
(423) 562 - 9171 - Fax
email - info@pyroshows.com

Zambelli's

1 W. Camino Real Blvd Suite 100
Boca Raton, FL 33432
Mason Meyer
1-800-860-0955 or 1-561-886-8626
masonmeyer@zambellifireworks.com

Southeastern Pyrotechnics

PO Box 30042
Charleston, SC 29417
info@southeasternpyrotechnics.com

Extreme Pyrotechnics

Jeff Hurd - GA Manager
jeff@extremepyro.net
706-889-3006

J&M Displays Inc. South

Billy W Taylor Jr
Pyrotechnician/Sales Representative
Phone: (478) 218-7714
Cell: (478) 287-5587
bwtj1982@hotmail.com

Pyrotecnico

PO Box 149
New Castle, PA 16103
John Feigert
jfeigert@pyrotecnico.com
770-842-3977 or 877-924-0102

Kimberly Sharpe

From: Faye Bragg <fmbragg@bulloch.net>
Sent: Wednesday, January 21, 2015 9:34 AM
To: 'Kimberly Sharpe'
Subject: RE: Fireworks Display Bid

Work41@prime-vendor.com – this is a planning room

East Coast Pyrotechnics – Tom Thompson – tom@eastcoastpyro.com

J and M Displays – Charles McKinley – the original bid was sent to Billy W. Taylor, Jr.

Faye M. Bragg

Purchasing Manager
Bulloch County Board of Commissioners
P.O. Box 347
Statesboro, GA 30459
(912) 764-6245
Fax (912) 764-8634

From: Kimberly Sharpe [mailto:ksharpe@bullochrec.com]
Sent: Tuesday, January 20, 2015 4:41 PM
To: 'Faye Bragg'
Subject: RE: Fireworks Display Bid

Can you tell me who the 3 where that were requested?

Kimberly Sharpe

Community Events Supervisor
Statesboro Bulloch Co Parks and Recreation Dept
PO Box 408
Statesboro, GA 30459
912-764-5637 (main)
912-489-9087 (direct)
912-764-2425 (fax)
www.bullochrec.com

From: Faye Bragg [mailto:fmbragg@bulloch.net]
Sent: Tuesday, January 20, 2015 3:33 PM
To: Tom Couch
Cc: Kimberly Sharpe; Mike Rollins; Andy Welch
Subject: Fireworks Display Bid

Tom,



Prepared for

Bulloch-Statesboro

July 4th 2015

18064 170th Avenue
Yarmouth, Iowa 52660-9772
1-800-648-3890
Fax: 1-319-394-3265
Email: main@jandmdisplays.com
www.jandmdisplays.com



SHOW OVERVIEW

Your dynamic display will include the following elements of excitement:

OPENING: Celebrate your event with colorful brilliance and chest-pounding thunderous salutes. A modest teaser for what's about to come. May I have your attention... the show has just begun! The modest opener will contain a barrage of assorted colors and effects of shells and multi-shot aerial devices launched from several different positions.

1.5"		5"	18	
2.5"	400	6"		Total 539 Shells
3"	20	8"		
4"	88	10"		

BODY OF PROGRAM: "Oohs and Ahhhs" will help start your event off with a bang. The body of your show will be a high intensity aerial spectacular with 15 minutes full of various colors, sounds and effects. It will contain an assortment of J&M brand shells; the highest quality shells available in the industry, all manufactured to our exacting specifications. This means higher altitude, bigger breaks, brighter colors, more noise and unique effects. Not your standard show full of same color peonies and chrysanthemums.

1.5"		5"	195	
2.5"		6"	90	Total 905 Shells
3"	440	8"		
4"	180	10"		

GRAND FINALE: ...and it will be GRAND! The Pièce de résistance. J&M Displays understands that people will most likely remember the finale more than anything else during the show. We will design a finale that your crowd will talk about for months! J&M is known in the industry for shooting some of the most spectacular Grand Finales. Just wait... We think you will agree!

1.5"		5"		
2.5"	297	6"	4	Total 609 Shells
3"	180	8"		
4"	128	10"		

* We reserve the right to make substitutions of equal or greater value. Prices and specifications are subject to change without notice.*

18064 170th Avenue
Yarmouth, Iowa 52660-9772
1-800-648-3890
Fax: 1-319-394-3265
Email: main@jandmdisplays.com
www.jandmdisplays.com



YOUR SCHEDULE OF SPECTACULAR SERVICES

Show Dates: July 4th 2015

Show Duration: 15 to 20 minutes

Multiple position show with a shell or shells fired every 3 seconds

Some shells will be fired alone while others will be fired in flights of 2 and 3

Shell Count: 2053

Your Fireworks Budget: \$14,895.00

Pyrotechnician Crew: Crew will be assigned closer to show date.

Firing Method: Computer choreographed and fired with Pyromate P45AF

Soundtrack: Approved by customer at least 60 days in advance

Insurance Liability Coverage: \$10 Million Dollars to cover the Fireworks Display. J&M Displays uses a PER PROJECT policy meaning every display is covered with \$10 million of coverage. Our insurance policies are through Lexington and are rated A++XVI.

Transportation Liability Coverage: \$5 Million as required by United States Department of Transportation.

Worker's Compensation: Pyrotechnicians will meet all of the requirements of the Worker's Compensation Laws.

License & Permits: J&M will assist you in obtaining all required local, county and state fireworks permits and approvals.

Transportation: Fireworks and equipment will be delivered by qualified drivers as required by US DOT.

Personnel: Only trained and licensed lead technicians and trained assistants will be assigned to the display.

Safety Procedures: J&M Displays adheres to all safety regulations. NFPA 1123 & 1126 codes and state codes will be strictly enforced.

18064 170th Avenue
Yarmouth, Iowa 52660-9772
1-800-648-3890
Fax: 1-319-394-3265
Email: main@jandmdisplays.com
www.jandmdisplays.com



YOUR PERSONALISED J&M FIREWORKS TEAM

Charles K. McKinley
Southeast Regional Manager
1-866-535-7976
1-251-725-7975
Charlesm@JandMDisplays.com

David Spear CESP
Sales Representative
1-866-535-7976
1-985-893-1252
dspear@afxpro.com

Our goal is to work in tandem with both sales and operations to make sure everything runs smoothly. We aim for complete customer satisfaction.

Susan Skalinski
Office Coordinator
1-800-648-3890
Susan@JandMDisplays.com

Susan acts as a liaison between the sales staff and the operations team at J&M. She assists with processing orders for packing and shipment as well as handles OSHA compliance & permitting of shows.

James J. Oetken
President and CEO
1-800-648-3890
Main@JandMDisplays.com

Unlike many CEO's Jim has a very hands on and client-focused approach to doing business. He is happy to discuss both compliments and concerns with clients. Jim will promptly reply to phone calls received. His concern is complete client satisfaction.

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Prepared for

Bulloch-Statesboro

March 2015

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SHOW OVERVIEW

Your dynamic display will include the following elements of excitement:

OPENING: Celebrate your event with colorful brilliance and chest-pounding thunderous salutes. A modest teaser for what's about to come. May I have your attention...the show has just begun! The modest opener will contain a barrage of assorted colors and effects of shells and multi-shot aerial devices launched from several different positions.

1.5"	5"	12	
2.5"	6"	6	Total 208 Shells
3"	110	8"	
4"	80	10"	

BODY OF PROGRAM: "Oohs and Ahhhs" will help start your event off with a bang. The body of your show will be a high intensity aerial spectacular with 7 minutes full of various colors, sounds and effects. It will contain an assortment of J&M brand shells; the highest quality shells available in the industry, all manufactured to our exacting specifications. This means higher altitude, bigger breaks, brighter colors, more noise and unique effects. Not your standard show full of same color peonies and chrysanthemums.

1.5"	5"	105	
2.5"	6"	63	Total 498 Shells
3"	220	8"	
4"	110	10"	

GRAND FINALE: ...and it will be GRAND! The Pièce de résistance.

J&M Displays understands that people will most likely remember the finale more than anything else during the show. We will design a finale that your crowd will talk about for months! J&M is known in the industry for shooting some of the most spectacular Grand Finales. Just wait... We think you will agree!

1.5"	5"		
2.5"	6"		Total 336 Shells
3"	240	8"	
4"	96	10"	

* We reserve the right to make substitutions of equal or greater value. Prices and specifications are subject to change without notice.*

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YOUR SCHEDULE OF SPECTACULAR SERVICES

Show Dates: March 2015

Show Duration: 7 to 10 minutes

Multiple position show with a shell or shells fired every 3 seconds

Some shells will be fired alone while others will be fired in flights of 2 and 3

Shell Count: 1042

Your Fireworks Budget: \$6,975.00

Pyrotechnician Crew: Crew will be assigned closer to show date.

Firing Method: Computer choreographed and fired with Pyromate P45AF

Soundtrack: Approved by customer at least 60 days in advance

Insurance Liability Coverage: \$10 Million Dollars to cover the Fireworks Display. J&M Displays uses a PER PROJECT policy meaning every display is covered with \$10 million of coverage. Our insurance policies are through Lexington and are rated A++XVI.

Transportation Liability Coverage: \$5 Million as required by United States Department of Transportation.

Worker's Compensation: Pyrotechnicians will meet all of the requirements of the Worker's Compensation Laws.

License & Permits: J&M will assist you in obtaining all required local, county and state fireworks permits and approvals.

Transportation: Fireworks and equipment will be delivered by qualified drivers as required by US DOT.

Personnel: Only trained and licensed lead technicians and trained assistants will be assigned to the display.

Safety Procedures: J&M Displays adheres to all safety regulations. NFPA 1123 & 1126 codes and state codes will be strictly enforced.

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**BULLOCH COUNTY, GEORGIA
VENDOR DECLARATION**

The vendor understands, agrees and warrants:

That the vendor has carefully read and fully understands the full scope of the specifications.

That the vendor has the capability to successfully undertake and complete the responsibilities and obligations in said specifications.

That this bid shall be valid for **60** days.

That this bid may be withdrawn by requesting such withdrawal in writing at any time prior to **January 20, 2015**, but may not be withdrawn after such date and time for a period of **60** days.

That Bulloch County reserves the right to reject any or all bids and to accept that bid which will, in its opinion, best serve the public interest. Bulloch County reserves the right to waive any technicalities or informalities in the bidding.

That by submission of this bid the vendor acknowledges that Bulloch County has the right to make any inquiry or investigation it deems appropriate to substantiate or supplement information supplied by the vendor.

If a partnership, a general partner must sign.

If a corporation the authorized corporate officer(s) must sign and the corporate seal must be affixed to this proposal.

VENDOR:

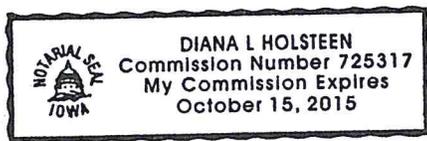
James O'Ellen Title CEO
Name

Chris McKinley Title SE Regional Sales
Name

AFFIX CORPORATE SEAL (if applicable)

Subscribed and sworn to before me this 13 day of January 2015

NOTARY PUBLIC Diana Holsteen



**BULLOCH COUNTY, GEORGIA
NON-COLLUSION AFFIDAVIT**

The following affidavit is to accompany the bid:

STATE OF: Iowa

COUNTY OF: Des Moines

Owner, Partner or Officer of Firm:

James J. Oetken / Charles McKinley - SE Sales

Company Name, Address, County and State:

J+M Displays, Inc, 18064 170th Avenue,
Yarmouth, IA 52660 Des Moines County

The undersigned, being of lawful age, being first duly sworn, on oath says that he/she is the agent authorized by the vendor to submit the attached proposal and that neither he/she nor the vendor has directly or indirectly violated any of the provisions of Section 36-91-21(d) of the Official Code of Georgia Annotated. In making such representation, affiant further states for himself/herself and on behalf of vendor, that they have not been a party to any collusion among vendors in restraint of competition by agreement to submit a bid or proposal at a fixed price or to refrain from bidding; or with any office of Bulloch County or any of their employees as to quantity, quality or price in the prospective contract; or any discussion between vendors and any official of Bulloch County or any of their employees concerning exchange of money or other things of value for special consideration in submitting a sealed bid for:

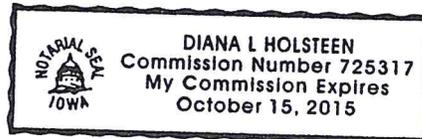
FIRM NAME J + M Displays, Inc.

SIGNATURE Charles McKinley - SE Regional Sales

TITLE CEO

Subscribed and sworn to before me this 13 day of January 2015

NOTARY PUBLIC Diana L Holsteen



CONTRACTOR AFFIDAVIT AND AGREEMENT

By executing this affidavit, the undersigned contractor verifies its compliance with O.C.G.A. § 13-10-91, stating affirmatively that the individual, firm, or corporation which is contracting with Bulloch County, Georgia has registered with and is participating in a federal work authorization program* [any of the electronic verification of work authorization programs operated by the United States Department of Homeland Security or any equivalent federal work authorization program operated by the United States Department of Homeland Security to verify information of newly hired employees, pursuant to the Immigration Reform and Control Act of 1986 (IRCA), P.L. 99-603], in accordance with the applicability provisions and deadlines established in O.C.G.A. § 13-10-91.

The undersigned further agrees that, should it employ or contract with any subcontractor(s) in connection with the physical performance of services pursuant to this contract with Bulloch County, Georgia, contractor will secure from such subcontractor(s) similar verification of compliance with O.C.G.A. § 13-10-91 on the Subcontractor Affidavit provided in Georgia Department of Labor Rule 300-10-01-.08 or a substantially similar form. Contractor further agrees to maintain records of such compliance and provide a copy of each such verification to Bulloch County, Georgia at the time the subcontractor(s) is retained to perform such service.

4212845
EEV/Basic Pilot Program* User Identification Number

5-23-09
Date of Authorization

J&M DISPLAYS INC
Company Name

By: Judy Kelly
Authorized Officer or Agent
(Contractor Name)

1-13-15
Date

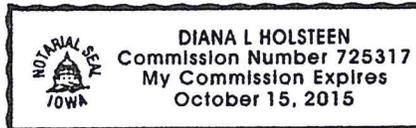
Human Resources
Title of Authorized Officer or Agent of Contractor

Judy Kelly
Printed Name of Authorized Officer or Agent

SUBSCRIBED AND SWORN BEFORE ME ON THIS
THE 13 DAY OF January, 2015.

Diana L Holsteen
Notary Public

My Commission Expires:
10-15-15



* As of the effective date of O.C.G.A. § 13-10-91, the applicable federal work authorization program is the "EEV/Basic Pilot Program" operated by the U.S. Citizenship and Immigration Services Bureau of the U.S. Department of Homeland Security, in conjunction with the Social Security Administration (SSA).