

Item #	Section	Questions
1	Section IV	<p>SELECTION PROCESS AND EVALUATION FACTORS</p> <p>How will the price proposal scoring be calculated? Is the pricing evaluation based on Total Cost of Ownership? What is the formula that will be used to determine lowest price? How will points be applied to second lowest bidder, third? How will EXCEED credits be scored in the technical response?</p> <p>Response: Price scoring is based upon the Total Cost of Ownership which is the sum of the last three lines on the pricing sheets: "Total Proposed System Turnkey Cost (After Cost Adjustments)", "Total Maintenance Services Costs Year 2 through Year 15", and "Total Technology Refresh Costs Year 5, 9, and 13".</p> <p>The compliant proposal with the lowest price receives the full score of 25%. Higher cost proposals receive a lower score based upon their percentage above the lowest price score.</p> <p>The scoring of the vendors' Point-by-Point technical response is based upon the criteria in Section I (5) and there is no response category for "Exceed".</p>
2	Section 4.5.4 Trunked ISSI Connections	<p>Posted Questions and answers:</p> <p><i>Specific to the RFP requirements noted below; Is the intent of the RFP for the vendor to include pricing for an "operable" ISSI connection to SEGARRN? Specifically should vendors include the cost to implement the ISSI link and talkpaths on the SEGARRN network as well as the Bulloch County network....both sides of the ISSI solution?</i></p> <p><i>B. The Contractor shall provide the system with two (2) ISSI connections to each master core in their proposal.</i></p> <p><i>E. The ISSI shall have the ability to support a minimum of four (4) connections.</i></p> <p><i>H. The Contractor shall include, in their proposal, pricing for the full cost of all required hardware and software, talk group licenses, etc. for a P25 Inter RF Subsystem Interface with one ISSI connection to enable the County to connect to SEGARRN.</i></p> <p>Response: It is assumed that no vendor other than Motorola can quote the SEGARRN end of an ISSI link, and it is understood that SEGARRN has not allowed or implemented an ISSI connection to date. However, for the purposes of responding to this RFP, the vendor shall propose and clearly identify the cost of an ISSI connection for the Bulloch County and SEGARRN end of the ISSI connection.</p> <p>-----</p> <p>The County's response seems to contradict itself. Since the only vendor capable of this is Motorola, is the County expecting a non-Motorola proposer to provide pricing for Motorola products?</p>

		<p>Can the County confirm that the SEGARRN network is capable of supporting an ISSI connection as the system stands today and that an ISSI connection into the SEGARRN system has been approved by the SEGARRN member jurisdiction?</p> <p>Response: The last sentence of the previous response should have read: “However, for the purposes of responding to this RFP, the vendor shall propose and clearly identify the cost of an ISSI connection for the Bulloch County and not the SEGARRN end of the ISSI connection”.</p> <p>Clarification: For the SEGARRN ISSI, vendors shall propose the cost for the ISSI connections for the Bulloch County end including the estimated technical services required for the implementation, coordination and functional testing with SEGARRN. The County shall be responsible for the cost of the ISSI connection at SEGARRN.</p>
3	Section 5.1.A	<p>It is the County’s goal to achieve 97% service area reliability (SAR) for portable radios equipped with a 1/2-wave antenna, worn on the belt and operating outdoors, and 95% SAR for portable radios equipped with a 1/2-wave antenna, worn on the belt and operating within the specified buildings with a minimum Delivered Audio Quality (DAQ) of 3.4.</p> <p>In conversation with users during the site walks, several County personnel brought up their dislike for the bulky 1/2 wave antennas and would prefer the more compact 1/4 wave antenna. How did the County derive a body loss of 10.3 dB (referenced in the table in Section 5.4) when TSB-88 uses 8.5 and different vendors use their own number?</p> <p>Vendors use different numbers for this loss that would allow the use of a 1/4 antenna, resulting in a better user experience. Would the County consider changing the mandated 10.3 dB so vendors can provide a 1/4 design?</p> <p>Response: To ensure an equal and fair comparison of the vendors’ proposed radio coverage, vendors are required to use the parameters specified in the RFP. See Section 5.3.5(B). Table D5 of TSB-88 depicts a body loss of 10.3 dB for an 800MHz portable in a belt case worn on the hip. In Table 3 of the RFP, the County has designated the tower site locations and antenna mounting heights for the vendors to use in their system design. The County has established generic RF parameters for the modeling and testing of radio coverage that are independent of vendors’ preferred parameters and subscriber equipment.</p>

4	Section 5.3.5	<p>Table 4:</p> <p>CPC DAQ 3.4 -108.5 dBm 2.0% BER</p> <p>The County has desired a specific CPC value for DAQ 3.4 at -108.5. Different vendor models vary and can be varied off a different CPC value. Can each vendor design and present a system with a better design configuration to achieve the goals of the RFP?</p> <p>Response: The County understands that there are differences between vendor models. For that reason, the specifications stated and required in the RFP are generic and independent of specific vendors' equipment. If a vendor believes that they have a superior coverage design, then it is expected that it would be reflected in their guaranteed coverage commitment in Table 5. See Sections 5.3.5(A) and 5.4(C).</p>
5	Section 12.1	<p>Relocation of the Equipment Shelter and Generator at Ash Branch Site</p> <p>During the site walks it was mentioned that the County may not want to reuse the shelter and generator at the Ash Branch Site. Can the County confirm what is required for this section?</p> <p>Response: The County has no plans to reuse the shelter and generator from Ash Branch in this project. There are no changes to the scope as defined in Section 12.1.</p>